



# Allianz Trade pay

Boost your business with the BNPL “Buy now pay later” solution

Amidst significant e-commerce growth, our innovative solution ‘Allianz Trade pay’ addresses B2B suppliers’ challenges with an omnichannel approach.

- **Securing credit risk in a digital environment:** The only digital solution that lets online businesses offer global payment terms, risk-free.
- **Managing a large number of buyers:** Allianz Trade pay is a simple, secure solution that protect sellers and expands their customer reach, and easily onboard new customers.
- **Automating credit management processes for all transactions:** Allianz Trade pay seamlessly integrates our business intelligence into your systems, automating credit management in real-time - securely. Free your team from manual tasks to focus on higher-value work.
- **Dealing with uncertainty and risk:** We help e-merchants safeguard against financial losses by offering unparalleled insights.

## Allianz Trade pay services

### Credit Management

- Instant risk analysis
- Automatic outstanding & payment tracking
- Unparalleled risk insights
- Cash collection

### Buyer Onboarding

- ID verification
- Open banking
- Bank transfer

### Payment Services\*

- Online Deferred Payment
- Dunning
- Reconciliation

\*Capabilites to be launched soon

## Expand your online sales without exposing them to the risk of non-payment



Increase average cart volume by 20 to 40%.



Real-time credit decisions worldwide, in multiple currencies.



Increase customer loyalty. Offer more flexible payment terms.



Protect your cash flow. Sell with confidence.



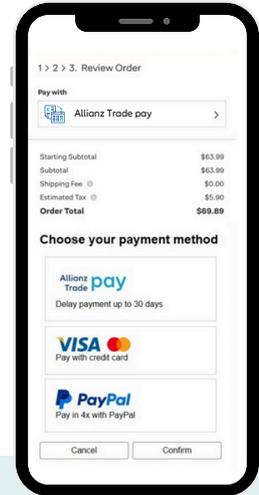
Secure credit risk in a digital environment.



+ **35%**

increase in conversion rate to make sure you never miss a sale.

Allianz Trade Pay supports you every step of the way for a smooth, secure digital purchasing experience.



### Innovative buyer identification system

- Risk analysis and strong identification of the purchaser at checkout.
- Verification of actual payment at the end of the agreed term (between 30 and 90 days).
- Ability to file a claim in the event of non-payment.
- Compensation of up to 90% of invoice amount if funds cannot be recovered.

### A modular offering



### With Allianz Trade pay



Simple contract management with the world



Easy claim submission in the event of non-payment



Save valuable time with no turnover declarations to make